

RLI INSURANCE COMPANY

**IN-HOME BUSINESS INSURANCE PROGRAM
RATING GUIDE**

Premium Calculation Instructions

- Step 1. Determine the rating territory using the first three digits of the zip code as listed under Rating Territories located on page 3.
- Step 2. Determine the rate group by referring to the Eligible Businesses list located on pages 2 and 3.
- Step 3. Using this combination of factors, locate the base rate on the Rate Sheet located on page 4. If optional coverages are desired, add additional premiums to the base rate to calculate the premium total.

Note: Amounts should be rounded to the nearest dollar.

RLI INSURANCE COMPANY			
In-Home Business Rating Worksheet			
Applicant's Name: <u>Country Crafts</u>		Effective Date: <u>08-01-99</u>	
LOCATION DATA: State Code <u>IL</u>	Zip Code <u>62995</u>	BASE RATE	
Territory: 1, 2 or <u>3</u>	Rate Group: (A) or B or Z	= <u>\$150</u>	
The Basic Plan (base rate) includes: \$5,000 Business Personal Property on premises or temporarily off premises, \$300,000 Business Liability, Business Income and \$100 Deductible.			
Total Business Personal Property (BPP) Amount: \$ <u>7,500</u>			
Business Liability Limits: <input type="checkbox"/> \$300,000 <input checked="" type="checkbox"/> \$500,000 <input type="checkbox"/> \$1,000,000			
OPTIONAL COVERAGES:	LIMIT or EXPOSURE BASE	RATE PER \$100 or FLAT RATE	ADDITIONAL PREMIUM
ADDITIONAL BUSINESS PERSONAL PROPERTY (BPP) COVERAGE (in excess of \$5,000 included in base rate, not to exceed \$50,000)	<u>2,500</u>	x <u>1.30</u>	= <u>\$ 33</u>
EDP COVERAGE (not to exceed \$25,000)	<u>5,000</u>	x <u>2.25</u>	= <u>\$113</u>
ADDITIONAL INSURED (charge per each additional insured)	<u>2</u>	x <u>\$20</u>	= <u>\$ 40</u>
INCREASED LIMIT OF LIABILITY	<input checked="" type="checkbox"/> \$500,000	<u>\$25</u>	= <u>\$ 25</u>
	<input type="checkbox"/> \$1,000,000		
MONEY & SECURITIES	<u>\$1,000/\$1,000</u>	<u>\$30</u>	= <u>\$ 30</u>
PREMIUM TOTAL (Base Rate + Additional Premiums)			= <u>\$391</u>
COVERAGE FOR CERTIFIED ACTS OF TERRORISM			= _____
FINAL TOTAL (Premium Total + Terrorism Charge)			= _____

ELIGIBLE BUSINESSES FOR IN-HOME BUSINESS PROGRAM (IBP)

The list of eligible businesses shown below are the ONLY businesses eligible. The application is self-underwriting. You and your customer know immediately whether we will accept the business. If the risk isn't eligible or doesn't qualify, you can save your customer the inconvenience of being declined. There's no reason to submit an ineligible application, because there are no exceptions. If you can answer all the questions on the application "NO" and the business is listed as being eligible, the policy will be issued promptly.

Eligibility Class Number	Type of Business	Rate Group	Eligibility Class Number	Type of Business	Rate Group
63	Abstracting and Indexing Service	B	29	Framing	A
1	Accounting Service	B	30	Gift Delivery Service (balloons, gift baskets, etc.)	B
2	Adjuster (Public or Independent Claim Adjuster)	B	31	Gift Shop, excluding manufacturing/distribution of candles made by individuals	A
71	Advertising Specialty Items Sales (3)	B	32	Glassware	A
3	Antique Gallery/Shop (1)	A	33	Graphic Artist/Designer	B
91	Appliance Sales/Repair	Z	34	Handicrafts, excluding manufacturing/distribution of candles made by individuals	A
4	Appraisal Service	B	75	Hearing Aid Sales	A
5	Art Gallery/Art Studio (1)	A	35	Hobby & Model Supplies, excluding explosives and propellants	A
6	Artist Supplies	A	36	Household Products (Amway, Fuller Brush, Shaklee, etc.)	A
72	Auctioneer (3)	A	65	Information Search Retrieval	B
106	Auditor	B	76	Insurance Agent	B
7	Bakeries	Z	37	Interior Decorating	B
107	Balloon Art	B	112	Interior Window Treatments	A
8	Barber Supplies	A	95	Inventory Control Specialist	B
9	Beauty Supplies	A	38	Jewelry (Costume)	A
66	Billing Service	B	39	Kitchen Supplies (Tupperware, etc.)	A
10	Book/Magazine Distributor	B	40	Ladies/Girls Clothing, Accessories	A
11	Bookbinding	A	41	Lingerie	A
12	Bookkeeping Service	B	42	Leather Goods	A
92	Calligraphy	B	77	Loan Origination Service	B
73	Camera/Photography Sales or Repair	A	78	Locksmith	A
108	Candle Sales, excluding sales of candles made by individuals	A	79	Market Research	B
13	Candy/Nut Confections	A	67	Medical Claims Processing	B
93	Car Detailer	A	44	Mens/Boys Clothing, Accessories	A
109	Cell Phone/Pager Sales	A	113	Monogramming	B
14	Ceramics	A	80	Musical Instrument Sales/Repair	A
74	Clock or Watch Repair	A	114	Notaries	B
15	Clowns, Magicians, Entertainers excluding Bands & Disc Jockeys (2)	Z	115	Office Machine Repair	Z
16	Computer Consultants and Trainers who are not involved in development of custom applications/programs	B	96	Office Supplies Vendor	A
17	Computer Repair	Z	116	Paper Goods	A
94	Computer Sales	A	81	Pay Telephone Provider	A
18	Computer Service Bureau	B	45	Personal Care Products (4)	A
19	Cosmetics Sales (Avon, Mary Kay, etc.) (4)	A	97	Personal Fitness Trainer (2)	Z
20	Crafts, excluding manufacturing/distribution of candles made by individuals	A	82	Personalized Books & Gifts	B
110	Database Management	B	46	Photographer/Photography Studio	A
21	Desktop Publishing (3) (4)	B	117	Prepaid Calling Card Vendor, excluding sales from vending machines	A
22	Draftsman	B	47	Printer (3) (4)	B
64	Editorial Service/Proofreaders (3) (4)	B	68	Professional Organizer	B
111	Embroidery	B	48	Publisher (3) (4)	B
23	Engraving	B	83	Real Estate Agent	B
24	Expert Witness Consultants	B	49	Religious Goods	A
25	Financial Planning, excluding discretionary trading authority and/or access to customer's funds	B	50	Residential Inspection Service	B
26	Floral Arrangement	A	84	Resume Service	B
27	Food Broker	B	69	Rubber Stamp Business	B
28	Food Supplements/Vitamins	A	51	Secretarial Service	B
			52	Shoe Repair	Z

- ELIGIBLE BUSINESSES CONTINUED ON PAGE 3 -

ELIGIBLE BUSINESSES FOR IN-HOME BUSINESS PROGRAM (IBP) cont'd

Eligibility Class Number	Type of Business	Rate Group	Eligibility Class Number	Type of Business	Rate Group
118	Sign Painting	A	100	Upholsterer	A
53	Stationery	A	88	Video & Music Sales/Rental	A
119	Stenciling	A	58	Videotaping, Dubbing, Editing (3)	A
54	Tailoring, Alterations, Seamstresses	A	121	Website Designer	B
120	Tax Preparation	B	89	Wedding & Party Planners	B
98	Taxidermist	B	59	Wedding Cake and/or Cookie Sales	Z
70	Teachers/Tutors except sports, physical education, industrial or martial arts (2)	Z	90	Windshield Repair	A
55	Telemarketing, Telephone Solicitation (3)	B	60	Wood Products excluding toys and furniture manufacturing	A
85	Telephone Answering Service/Voicemail	B	61	Word Processing	B
86	Toner Cartridge Recharging	Z	62	Writers/Authors (3) (4)	B
56	Transcribing, Court Reporters (3)	B			
87	Translator (3)	B			
57	Trophy Sales	A			
99	TV/VCR Repair	Z			

NOTES: (1) Actual Cash Value Basis Only
(2) Not eligible in California, Kansas or New Jersey
(3) Personal and Advertising Injury Exclusion Applies
(4) Intellectual Property Hazard Exclusion Applies

RATING TERRITORIES

PREMIUMS ARE DEVELOPED BY USING BUSINESS ADDRESS ZIP CODE (FIRST THREE DIGITS)
TO IDENTIFY THE RATING TERRITORY.

State	Zip Code Sectionals	Territory	State	Zip Code Sectionals	Territory
Alabama	365, 366	1	Missouri	Entire State	3
	Remainder of State	3	Montana	Entire State	3
Alaska	Entire State	3	Nebraska	Entire State	3
Arizona	Entire State	3	Nevada	Entire State	3
Arkansas	Entire State	3	New Hampshire	Entire State	2
California	Use California Rating Guide, IBP 117CA.		New Jersey	070, 071, 084	1
Colorado	Entire State	3		081, 086	3
Connecticut	065	1		Remainder of State	2
	064, 066, 069	3	New Mexico	Entire State	3
	Remainder of State	2	New York	100-104, 110-119, 122	1
District of				Remainder of State	2
Columbia	Entire District	1	North Carolina	Entire State	3
Delaware	Entire State	3	North Dakota	Entire State	3
Florida	330-332	1	Ohio	Entire State	3
	Remainder of State	2	Oklahoma	731, 741	3
Georgia	Entire State	3		Remainder of State	2
Hawaii	Entire State	3	Oregon	Entire State	3
Idaho	Entire State	3	Pennsylvania	191	1
Illinois	600-603, 605, 606	1		151	2
	Remainder of State	3		Remainder of State	3
Indiana	Entire State	3	Rhode Island	Entire State	2
Iowa	Entire State	3	South Carolina	294, 295	2
Kansas	Entire State	3		Remainder of State	3
Kentucky	Entire State	3	South Dakota	Entire State	3
Louisiana	701	1	Tennessee	Entire State	3
	Remainder of State	2	Texas	Use Texas Rating Guide, IBP 117TX.	
Maine	Entire State	3	Utah	Entire State	3
Maryland	Entire State	3	Vermont	Entire State	3
Massachusetts	010, 011, 016	3	Virginia	Entire State	3
	Remainder of State	2	Washington	Entire State	3
Michigan	482	2	West Virginia	Entire State	3
	Remainder of State	3	Wisconsin	Entire State	3
Minnesota	Entire State	3	Wyoming	Entire State	3
Mississippi	395	2			
	Remainder of State	3			

RATE SHEET

Business Personal Property
on premises or temporarily off premises Limit \$5,000

Business Liability Limit \$300,000

Business Loss of Income ONE YEAR TIME LIMIT

Deductible (no other choice available) \$100

BASE RATE			
Territory	Rate Group Z	Rate Group A	Rate Group B
1	\$280	\$225	\$150
2	\$225	\$190	\$150
3	\$190	\$150	\$150

OPTIONAL COVERAGES AVAILABLE

I. ADDITIONAL BUSINESS PERSONAL PROPERTY (BPP) COVERAGE

IN EXCESS OF \$5,000 AUTOMATICALLY PROVIDED IN BASE RATE.

MAXIMUM LIMIT FOR BPP COVERAGE IS \$50,000.

Territory	Rate Group Z	Rate Group A	Rate Group B
	Rate Per 100	Rate Per 100	Rate Per 100
1	\$5.90	\$2.75	\$1.85
2	\$3.95	\$1.85	\$1.30
3	\$2.60	\$1.30	\$0.90

II. MONEY AND SECURITIES COVERAGE

ON/OFF PREMISES	ALL RATE GROUPS	ON/OFF PREMISES	ALL RATE GROUPS
\$1,000/\$1,000	\$ 30	\$ 5,000/\$2,000	\$147
\$2,000/\$1,000	\$ 59	\$ 7,500/\$2,000	\$237
\$3,000/\$1,000	\$ 88	\$10,000/\$5,000	\$288
\$4,000/\$1,000	\$117		

III. INCREASED LIMITS OF LIABILITY

\$500,000 = \$25 \$1,000,000 = \$60

IV. ELECTRONIC DATA PROCESSING (EDP) SYSTEMS, DATA AND MEDIA COVERAGE

\$2.25 PER \$100 OF COVERAGE (COVERAGE AMOUNT NOT TO EXCEED \$25,000).

THE SUBLIMIT FOR OFF-PREMISES EDP COVERAGE IS \$5,000. NO OTHER POLICY LIMIT MAY BE ADDED TO THIS SUBLIMIT.

V. ADDITIONAL INSURED CHARGE

\$20.00 CHARGE PER EACH ADDITIONAL INSURED. THE ONLY ADDITIONAL INSURED WE WILL ADD ARE AS FOLLOWS:

CONTROLLING INTEREST, OWNER OR LESSOR OF LEASED LAND, CO-OWNER OF INSURED'S PREMISES,
MANAGER OR LESSOR OF PREMISES, LESSOR OF LEASED EQUIPMENT, GRANTOR OF FRANCHISE,
STATE OR POLITICAL SUBDIVISION (FOR SOME PERMITS).

VI. *COVERAGE FOR CERTIFIED ACTS OF TERRORISM

(THE CHARGES OUTLINED BELOW ARE SUBJECT TO CHANGE, AS THEY HAVE BEEN FILED UNDER
THE USE AND FILE PROVISION OF THE FEDERAL TERRORISM ACT.)

Territory	Charge
1	20% of the Total Premium
2	\$1
3	\$1

*APPLICABLE UNLESS THE COVERAGE IS REJECTED. FORM UW 20313G (01/03) MUST BE SUBMITTED WITH
THE APPLICATION TO REJECT COVERAGE FOR CERTIFIED ACTS OF TERRORISM.